A Study of the Visual Physical Characteristics and Psychological Images of Select Taiwanese **Hardwoods**

Tien-li Chen

Abstract

This study investigated the relationship between visual images of wood color and wood grains of wood products manufactured from select Taiwanese commercial hardwoods. The Taiwan Forestry Research Institute provided samples for 23 species of commercially available woods, each with tangential and radial sections (46 samples total). Wood color parameters were measured, followed by a survey using a Semantic Differential scaling method to discern the consumers' mental perception toward the wood products. Finally, factors involved in constructing different images underwent statistical analysis to offer designers and consumers a reference for designing a product or wood product selections. Among Taiwan's commercial woods, *Swietenia mahogoni* was perceived to be advanced, elegant, and exquisite in the tangential section and warm, soft, and possessive of a natural image in the radial section. The tangential section of *Paulownia taiwaniana* was perceived to possess a common image; meretricious and rough images were associated with the tangential section of Cassia siamea. Cold and hard images were associated with the tangential and radial sections of Actinodaphne nantoensis, and Cyclobalanopsis longinux was perceived to possess an artificial image. In terms of color (Commission Internationale d'Eclairage L*a*b*), the relative images of advanced and common, elegant and meretricious, and warm and cold were closely related to L^* and a*; the relative images of exquisite and rough and of soft and hard were related to a*. In terms of grains, the relative images of soft and hard and of natural and artificial are closely related to thickness of the wood lines.

Use of wood products in design (product design or space design) has become more fashionable. Designers can use shape, color, and material type to achieve a given impression, but consumers may feel differently. Therefore, understanding what impressions are conveyed by different species and design offerings should facilitate designers' communication with their consumers and result in production of products that are psychologically appealing to consumers. Thus, if designers have knowledge regarding the physical characteristics of wood and know how those characteristics influence a consumer emotionally, they can design a product or space that meets the user's psychological needs.

A number of in-depth studies have examined the relationship between product design and human emotions and senses. Hsu et al. (2004) investigated the differences in product form and perception between designers and users. Those authors used the Semantic Differential scaling method to measure the relationship between the subjects' evaluation of telephones and design form elements. Alcantara (2005) applied the Semantic Differential method to structure the semantic space of footwear. Hsiao and Huang (2002) applied a back-propagation neural network to

establish between product–form parameters and adjectivebased image words; those authors used a chair design for a case study. Lai et al. (2006) used Type I Theory and neural networks of user-oriented design for transforming consumers' perceptions into product element design, and Horiguchi and Suetomi (1995) used the Kansei engineering method to evaluate the interior images of vehicles.

The literature regarding wood textures include Yamada and Shiraishi (2006), who suggested that the grain direction of wood texture could influence the visual perception of the spatial dimension. Takahashi et al. (1995) emphasized, in accordance with the five-senses analysis of wood materials, that the affinity of wood grain image as well as the warmness of colors influence wood fiber visual reflection in a painting. Those authors also investigated whether the amount of wood vessels affects the visual brightness of a

Forest Prod. J. 62(1):18–24.

The author is Associate Professor, Dept. of Industrial Design, National Taipei Univ. of Technology, Taipei, Taiwan (chentl@ntut. edu.tw). This paper was received for publication in April 2011. Article no. 11-00053.

⁻Forest Products Society 2012.

painting. Kobayashi et al. (2006) proposed that specialists have different viewpoints on the visual image of wood textures from those of average consumers. Their premise was that specialists undertake the visual analysis by a method of physical measurement, so their perception of the wood texture visual image is more consistent. The analysis by Shiraishi et al. (2006) indicated that generic processed materials were similar in visual and tactile aspects. In Nakatsuka and Aoyama (2006), the results indicated that the use of naturally occurring patterns and images on man-made materials can be used successfully to manufacture a product that is perceived as natural. Furthermore, Masuda (1985a, 1985b) utilized artificial wood grain printed on paper to conduct a visual–psychological experiment, the results of which indicated that different wood species have different psychological characteristics, mainly from the color of the wood grain and daily usage. Nordvik et al. (2009) used the Kansei engineering methodology to evaluate the visual cognition of human response toward wood flooring. Iniguez et al. (2007) conducted an in-depth study of visual grades for a large volume of structural sawn timber from Spanish coniferous species.

Currently, many countries are endeavoring to protect their local culture as well as promote and develop ways to utilize indigenous materials. Countries with unique indigenous materials can market the uniqueness of the local products using cultural linkages. Further research and development of products from different regions may boost trade and cooperation. Along these lines, the present study used a systematic investigation and analysis of wood products manufactured from commercial hardwoods found in Taiwan. The results will provide a reference for application and research of related designs and for evaluating the relationships between visual image, color, and grain by correlation analysis.

Materials and Methods

The samples used in the present study were composed of 23 commercial hardwood species found in Taiwan (Table 1). In total, 46 samples, which included one sample each from the tangential and radial sections for each tree species, were evaluated. Samples were supplied by the Taiwan Forestry Research Institute. The tangential section was sawn parallel to the trunk and cut longitudinally without passing through the pith of the tree; the rings had either a U- or a Vshaped pattern (Fig. 1A). The radial section was sawn parallel to the trunk and cut longitudinally through the pith of a tree, which yielded a straight grain pattern (Fig. 1B).

The physical characteristics of color as well as grain characteristics were measured. For color, a spectral colorimeter (SCM-108) was used to measure the physical characteristics of hue and brightness on each sample. The lighting was a D65 standard light source; the correlated color temperature was 6,504 K. The geometrical angle of the lighting and observation was 0/d (normal incident/ diffuse reflection) at 10° , and the measurement range was U25mm.The color parameters were the average of a multipoint test (five points) on the tangential and radial sections of each species. The study of wood color was presented in a Commission Internationale d'Eclairage (CIE) L*a*b* color space, where $L^* = 0$ is black, $L^* = 100$ is white, a negative a* is green, a positive a* is red, a negative b* is blue, and a positive b* is yellow. Also, I had characterized the grains for each sample by having experts Table 1.—Species of hardwoods in Taiwan.

from the Taiwan Forestry Research Institute classify the grain characteristics as to grain orientation.

A Semantic Differential questionnaire uses adjectives to measure the subjects' assessment of the samples. In all, 116 adjectives were collected regarding the wood materials, and from these, six experts selected 26 adjectives, which were then compiled into a Semantic Differential questionnaire. The questionnaires were statistically analyzed. In consultation with experts, I reduced the adjectives to six groups: advanced \leftrightarrow common, elegant \leftrightarrow meretricious, exquisite \leftrightarrow rough, warm \leftrightarrow cold, soft \leftrightarrow hard, and natural \leftrightarrow artificial. The questions were designed on a 5-point scale from ''in complete agreement'' to ''no opinion.'' For each question, the center point was 0, indicating ''no opinion,'' with 2 and -2 indicating ''in complete agreement.'' The participants were placed in an environment where the color temperature was 6,000 K as the experimental items were placed in a standard color-temperature box. The subjects reviewed and

Figure 1.—(A) Tangential and (B) radial sections of Machilus kusanoi.

assessed one sample after another and immediately completed the questionnaire. The number of questionnaires distributed and completed totaled 72 (100% response rate).

For each sample, an average rating value was computed. To represent the results numerically, I transformed the values from ordinal to interval—for example, transforming the scale ordinal numbers $(-2, -1, 0, 1, 2)$ into scale interval numbers $(1, 2, 3, 4, 5)$. Thus, when the average is less than 3, the perception is closer to the left side, and the smaller the number, the stronger the perception. When the average is greater than 3 the perception is closer to the right side, and the larger the number, the stronger the opinion. For example, when the average interval is 4.36 (>3), it indicates that the perception is quite strong. In addition, a one-sample t test was used to contrast the average of the population and the specified constant. In addition, biserial correlation was used to study the relationship between the images and L*, a*, and b*, and the I had used tetrachoric correlation analysis to assess the relationship between the images and grain patterns.

Results and Discussion

Table 2 presents the parameters for wood color in a CIE L*a*b* color space. The measured value of color can be presented as a plane projection (as presented in Fig. 2). The scatter diagram represents the projection position of the measured value at the a^* –L^{*} plane (x axis, a^* ; y axis, L^{*}) and the b^* -L^{*} plane (x axis, b^* ; y axis, L^{*}), respectively. Figure 2 presents the range of the 46 samples. Brightness L* is between 34 and 75, colorfulness a* between 4 and 16, and colorfulness b* between 15 and 26.

From Table 3, which presents the results of the onesample t test, I concluded that each descriptor adjective (P) < 0.05) corresponds to a discrete species. In the first group, I examined advanced \leftrightarrow common. From this, the sample

with the most advanced image was the tangential section of Swietenia mahogoni, and the sample with the most common image was the tangential section of Paulownia taiwaniana. In the second group, I assessed elegant \leftrightarrow meretricious. From this selection, the sample with the most elegant image was the tangential section of S. *mahogoni*, and the sample with the most meretricious image was the tangential section of Cassia siamea. In the third group, I measured exquisite \leftrightarrow rough. From this section, the sample with the most exquisite image was the tangential section of S. mahogoni, and the sample with the roughest image was the tangential section of *C. siamea*. In the fourth group, I assessed warm \leftrightarrow cold. The results indicated that the sample with the warmest image was the tangential section of S. mahogoni, and the sample with the coldest image was the tangential section of *Litsea acuminate*. In the fifth group, soft \leftrightarrow hard, the sample with the softest image was the radial section of S. mahogoni, and the sample with the hardest image was the radial section of L. *acuminate*. In the sixth group, natural \leftrightarrow artificial, the sample with the most natural image was the radial section of Michelia compressa, and the sample with the most artificial image was the radial section of Cyclobalanopsis longinux.

In the analysis of visual physical characteristics and cognitive psychology of materials, I used biserial correlation analysis to study the relationship between the images and L*, a*, and b*. Quarter correlation analysis was also used to see the relationship between image and grains. The adjectives were treated as binary variables, with advanced, elegant, exquisite, warm, soft, and natural set as 1 and their counterparts (i.e., common, meretricious, rough, cold, hard, and artificial, respectively) set as 0. In correlation analysis of colors of hardwoods using the images of our samples, I found that some adjectives and their counterparts were highly related to wood color. As presented in Table 4,

Tangential section Radial section

Table 2.—Measured color parameters of hardwoods.^a

L^*					b^*
42.06	6.07	22.91	53.68	6.68	25.16
65.50	10.49	23.77	66.40	11.56	25.13
65.63	10.30	21.77	63.11	10.46	21.90
53.01	11.44	22.08	55.82	10.75	21.47
60.40	7.56	18.72	60.22	7.88	22.29
59.02	5.13	19.00	59.05	4.44	18.87
38.79	7.72	15.14	40.96	6.98	15.64
61.46	7.37	24.34	51.31	8.60	23.77
44.87	11.37	17.41	45.79	11.26	17.17
74.62	5.13	18.74	75.00	4.86	16.08
69.33	8.46	22.10	70.94	8.99	22.53
46.88	13.05	19.89	34.98	10.28	15.75
45.32	13.55	21.62	40.00	10.88	17.21
68.45	7.60	21.16	71.82	6.58	20.61
42.14	8.29	15.79	48.17	6.83	16.90
59.60	10.13	21.51	52.10	9.03	18.45
50.38	8.95	17.99	52.08	11.69	20.77
47.54	14.52	24.72	40.50	15.70	20.74
52.05	7.76	17.14	59.27	11.53	23.15
60.82	9.56	19.68	61.29	10.46	20.36
69.61	8.91	24.65	69.04	7.56	21.53
70.32	6.34	20.61	69.20	6.37	19.14
51.59	15.27	23.48	50.85	15.14	23.42
					h^* a^* L^* a^*

 L^* = brightness; a* = colorfulness index (red–green axis); b* = colorfulness index (yellow–blue axis).

Figure 2.—Projection diagram of material-color space. Material-color distribution along the (A) a^* –L* axis and the (B) b^* –L* axis.

advanced and common, elegant and meretricious, and warm and cold are highly correlated to L*. Exquisite and rough as well as soft and hard are correlated to a*. Natural and artificial are not correlated to L^* , a^* , or b^* .

Advanced \leftrightarrow common image analysis

The relative image of advanced and common, as shown in Table 4, achieves the significance level of 0.01 (for color L^* , $r = -0.468$ and $P < 0.01$), so it can be concluded that advanced and common are negatively correlated to L*. In color a*, $r = 0.665$ and $P < 0.01$. Thus, it achieves the significance level of 0.01, so it can be concluded that advanced and common are positively correlated to a*. In other words, in hardwoods, the species with a perception of advanced image has a low L* and a high a*, and the species with a perception of a common image has a high L^* and a low a*. Accordingly, once the lightness of the hardwood turns low, the hue turns toward reddish, such as the radial section of S. *mahogoni* ($L^* = 51.59$, $a^* = 15.27$), which gives the impression of advanced, whereas when the lightness turns high, the hue turns toward greenish, such as the tangential section of P. taiwaniana ($L^* = 70.32$, $a^* =$ 6.34), which gives the impression of common in the image analysis.

Elegant \leftrightarrow meretricious image analysis

The relative image of elegant and meretricious, as shown in Table 4, achieves the significance level of 0.05 (in color L^* , $r = -0.392$ and $P < 0.01$), so it can be concluded that elegant and meretricious are negatively correlated to L*. In color a*, $r = 0.710$ and $P < 0.01$. Thus, it reaches the standard of 0.01, and it can be concluded that elegant and meretricious are positively correlated to a*. In other words, in a broad-leaved tree, the species with the perception of elegant image has a low L^* and a high a^* , and the species with the perception of meretricious image has a high L^* and a low a*. Accordingly, when the lightness is low, the hue of hardwood turns toward reddish, such as the tangential section of S. mahogoni ($L^* = 51.59$, $a^* = 15.27$), which gives an impression of elegant, whereas when the lightness is high, hardwood turns greenish, such as the tangential

section of Cassia siamea ($L^* = 61.46$, $a^* = 7.37$), which gives an impression of meretricious in the image analysis.

Warm \leftrightarrow cold image analysis

The relative image of warm and cold, as shown in Table 4, achieves the significance level of 0.01 (in color L^* , $r =$ -0.593 , $P < 0.01$), so it can be concluded that warm and cold are negatively correlated to L^* . In color a^* , $r = 0.768$ and $P < 0.01$. Thus, it achieves the significance level of 0.01, and it can be concluded that warm and cold are positively correlated to a*. In other words, in hardwoods, a species with the perception of warm image has a low L* and a high a*, whereas the species with a perception of cold image has a high L* and a low a*. Thus, among hardwoods, when the lightness is low and the hue is toward reddish, such as the tangential section of S. mahogoni ($L^* = 50.85$, a^* = 15.14), this tends to give a warm feeling, whereas when the lightness is high and the hue is toward greenish, such as the tangential section of L. acuminate ($L^* = 59.02$, $a^* =$ 5.13), this tends to give the impression of a cold feeling.

Exquisite \leftrightarrow rough image analysis

The relative image of exquisite and rough, as shown in Table 4, achieves the significance level of 0.01 (in color a*, $r = 0.696$ and $P < 0.01$), and it can be concluded that exquisite and rough are positively correlated to a*. In other words, in hardwoods, the species with a perception of exquisite image has high a*, and the species with a perception of rough image has a low a* value. Accordingly, once the hue turns toward reddish, such as the tangential section of *S. mahogoni* ($a^* = 15.27$), it is exquisite, whereas once the hue turns toward greenish, such as the tangential section of *Cassia siamea* ($a^* = 7.37$), it becomes rough.

Soft \leftrightarrow hard image analysis

The relative image of soft and hard, as shown in Table 4, achieves the significance level of 0.01 (in color a^* , $r = 0.694$) and $P < 0.01$), so it can be concluded that soft and hard are positively correlated to a*. In other words, in hardwoods, the species with the perception of a soft image has a high a*, and the species with a perception of a hard image has a low a*. Accordingly, once the hue turns toward reddish, such as

Table 3.-One-sample t test of species.^a

Table 3.—Continued.

 $a * = P < 0.05$; $** = P < 0.01$; $*** = P < 0.001$.

 $^{\mathrm{a}}$ ** $=$ P $<$ 0.01.

the radial section of S. mahogoni ($a^* = 15.14$), it becomes soft, whereas once the hue turns toward greenish, such as the radial section of L. acuminate ($a^* = 4.44$), it is considered to be hard.

Natural \leftrightarrow artificial image analysis

The relative image of natural and artificial is not related to L* (brightness), a* (red–green), or b* (yellow–blue). This indicates that neither lightness nor hue creates a difference in perception between natural or artificial.

Grain analysis

In correlation analysis of grains of hardwoods and images, the relationship between the grain and images was investigated using tetrachoric correlation. The adjectives were treated as binary variables, and the grain characteristics of growth rings (clear/ring porous or unclear/diffuse porous), section (tangential or radial), and rays (thick or thin) were also treated as binary variables. As a result, no correlation between images and veins (clear or unclear) and sections (tangential or radial) was found. However, the thickness of rays, which is a feature of hardwoods, was found to be correlated with the soft/hard and natural/ artificial look. These results are presented in Table 5.

Summary and Conclusions

From the study of the attributes that constitute the visual images of wood materials, conducted by assessing wood color $(L^*, a^*, and b^*)$, analysis of grain characteristics, utilization of a Semantic Differential questionnaire to explore consumers' perception toward wood materials, and statistical analysis of the images of different woods, the following was discerned:

- 1. The grain appearance of hardwoods can be generally divided into clear and unclear types. The variance range of brightness L* was between 34 and 75, colorfulness a* between 4 and 16, and colorfulness b* between 15 and 26. Thus, samples of Taiwanese commercial timbers in the present study tended more toward yellowish and reddish.
- 2. The advanced, elegant, and exquisite findings for Taiwan's commercial broad-leaved trees were from the tangential sections of S. mahogoni. The warm, soft, and natural images were found in the radial sections of S. mahogoni. In addition, the common image was discerned in the tangential section of P. taiwaniana. Meretricious and rough perceptions were associated with the tangential sections of Cassia siamea and cold and hard perceptions with the tangential/radial sections of L. acuminate. Lastly, the artificial image was discerned in C. longinux. These results indicate that S. mahogoni has a particularly high value-added potential based on consumer preferences and, as such, should be targeted for future commercial timber plantations/production.
- 3. Through correlation analysis, I found that in hardwoods, the relative perception of advanced and common, elegant and meretricious, and warm and cold were highly correlated to L* and a*. The more advanced, elegant, or warm the perception was, the lower the L* and the

Table 5.—Correlation analysis of grains and each image.

 $a * = P < 0.05$; $** = P < 0.01$.

higher the a^{*} (i.e., lower brightness and more red); the more common, meretricious, or cold the image was, the higher the L^{*} and lower the a^{*} (i.e., higher brightness and lower red). The relative images of exquisite and meretricious as well as soft and hard were related to colorfulness a*. The more exquisite and soft the perception was, the higher the a* (colorfulness) and the more red the color. The more meretricious and hard the perception rating was, the lower the a* and the less red the color. Regarding the clarity of the growth rings, the tangential/radial section was not related to images of the species. For the thickness of rays, which is a prominent feature of broad-leaved trees, the rays related to soft and hard and to natural and artificial. The sample with soft and natural images had thinner rays, whereas the sample with hard and artificial images had thicker rays. Based on the materials used, wood colors that tend toward reddish and less brightness, such as S. mahogoni, are more frequently perceived as advanced, elegant, and warm, whereas the reverse are perceived as common, meretricious, and cold. Materials with thin rays easily generate soft and natural images.

Acknowledgments

The author is grateful to National Science Council of Taiwan for their partial financial support fund (NSC 96- 2221-E-027-102). The author also appreciates the Taiwan Forestry Research Institute for providing the samples.

Literature Cited

- Alcantara, E., M. A. Artacho, J. C. Gonzalez, and A. C. Garcia. 2005. Application of product semantics to footwear design. Part I— Identification of footwear semantic space applying differential semantic. *Int. J. Ind. Ergonomics* 35(8):713-725.
- Horiguchi, A. and T. Suetomi. 1995. Kansei engineering—A study on perception of vehicle interior image. Int. J. Ind. Ergonomics 15(1): $25 - 37$
- Hsiao, S.-W. and H. C. Huang. 2002. A neural network based approach for product form design. Design Stud. 23(1):67–84.
- Hsu, S. H., M. C. Chuang, and C. C. Chang. 2004. A semantic differential study of designers' and users' product form perception. Int. J. Ind. Ergonomics 33(6):507–525.
- Iniguez, G., F. Arriaga, J. D. Barrett, and M. Esteban. 2007. Visual grading of large structural coniferous sawn timber according to Spanish standard UNE 56544. Forest Prod. J. 57(10):45-50.
- Kobayashi, Y., M. Abe, and Y. Totsuka. 2006. [Sight sensory evaluation of grain and figure for fittings]. Jpn. Soc. Sci. Des. 53:48–49.
- Lai, H.-H., Y.-C. Lin, C.-H. Yeh, and C.-H. Wei. 2006. User-oriented design for the optimal combination on product design. Int. J. Prod. Econ. 100(2):253–267.
- Masuda, M. 1985a. The image of a tree's name. Wood Industry 40(4): 80–86.
- Masuda, M. 1985b. The influence of color and glossiness on the image of wood. J. Soc. Mater. Sci. 34(383):972–978.
- Nakatsuka, S. and H. Aoyama. 2006. [Design system of texture with natural impression]. Jpn. Soc. Sci. Des. 53:154–155.
- Nordvik, E., S. Schütte, and N. O. Broman. 2009. People's perceptions of the visual appearance of wood flooring: A Kansei engineering approach. Forest Prod. J. 59(11/12):67-74.
- Shiraishi, T., T. Koide, M. Abe, Y. Totsuka, and H. Tanaka. 2006. [Sensory evaluation on—KIGAMI and KIORI of processing wood and proposal of new using]. Jpn. Soc. Sci. Des. 53:193–194.
- Takahashi, T., M. Suzuki, and T. Nakao. 1995. Wood Science Seminar 5—Environment. Kaisei-Sha Press, Tokyo.
- Yamada, M. and T. Shiraishi. 2006. [The orientation and height of the wood used for wall affects the apparent space size]. Jpn. Soc. Sci. Des. 53:24–25.